Challenges

"We don't have a simple and practical process for developing strategy." "Our strategic plan is nothing more than a to-do list with a bunch of tactics." "We don't have competitive advantage and risk becoming a commodity."

Solution: Rich Horwath

National thought leader on strategy



Strategy Process

The Deep Dive Process has helped thousands of executives effectively and concisely think through their business landscape to develop successful strategic plans.

Rich Horwath can:

- Lead your team through the simple, five-step strategy development process.
- Develop a practical and profit-generating strategic plan that actually drives daily activities.
- Help you move your business from a "me-too" commodity to competitive advantage.



Strategic Thinking INSTITUTE Sharpening Strategy Skills



Value

- Learn a simple, repeatable process for strategic thinking & planning
- Develop a practical plan that is actually used throughout the year
- Jumpstart your business from commodity to competitive advantage

Join these world-class organizations in working with Rich:



COUNTRY Financial recently engaged Rich Horwath to lead its strategic review and planning process. We were not disappointed. Rich brought high energy and excellent methodology to this process. His deep understanding of strategic thinking, combined with his strong facilitation skills, lead to lively discussion and allowed us to reach consensus on clear direction and prioritization for our coming year.

> Contact Rich today: rich@strategyskills.com phone: (847) 756-4707 www.strategyskills.com

Strategic Thinking

Sharpening Strategy Skills

